

PRESS KIT



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Profile

The Group, which was founded on January 1, 2014, combines the experiences of two well-established and consolidated companies: Salini and Impregilo.

A player with great technical and financial capacity, with considerable ambitions and an industrial culture; whose fundamental purpose was the objective of combining two companies with a strong international vocation, able to compete on par with leading global players.

It is operative in over **50 countries** with roughly **34,400 employees** and a turnover of about **€ 4.2 billion***, the Group is a *pure player* in the construction sector, focusing on complex and large civil engineering projects.

Salini Impregilo is world *leader* for infrastructure projects in the water segment and a *top player* in the railway and metro segment.

Sectors and activities

Dams and hydroelectric plants, railways and subways, roads and highways, civil, industrial construction and airports are the sectors in which the Group has been operating in for 110 years.

Salini Impregilo bases its activities on a strong passion for building, consolidated through the countless achievements at an international level.

The Group is currently present in 5 continents with a backlog of € 32.4 billion*, across a vast range of sectors and geographical areas.

Track-record

230 dams and hydroelectric plants

1,350 km of underground works

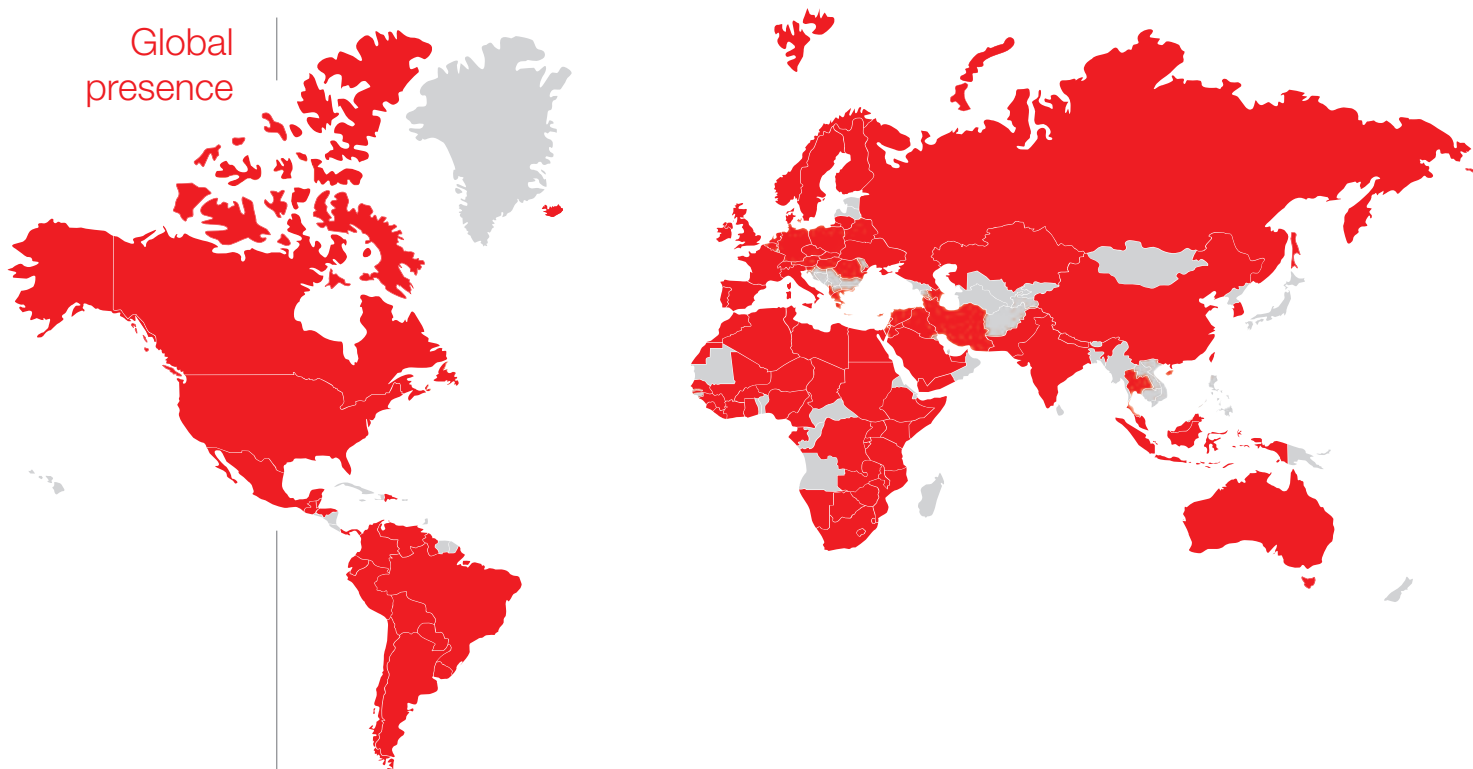
6,730 km of railways

375 km of metro systems

36,500 km of roads and motorways

330 km of bridges and viaducts

Global
presence



Main ongoing projects

- Australia, North Westrail Link, Sydney
- Denmark, Copenhagen Cityringen Metro
- Ethiopia, Gibe III Hydroelectric Project
- Ethiopia, Grand Ethiopian Renaissance Dam Project
- Greece, Stavros Niarchos Foundation Cultural Centre, Athens
- Italy, Terzo Valico Ferroviario dei Giovi, Milan-Genoa High-Speed Railway Line
- Italy, Milan Metro, Line 4
- Kazakhstan, Almaty-Khorgos Motorway
- Panama, Extension of the Panama Canal
- Qatar, "Red Line North" Doha Metro System
- Saudi Arabia, Riyadh Underground, Line 3
- USA, New Gerald Desmond Bridge in Long Beach, California
- USA, San Francisco Metro Line, Central Subway Project
- USA, Lake Mead intake hydraulic tunnel, Las Vegas

Main completed projects

- China, Ertan Hydroelectric Plant
- Ethiopia, Beles Multipurpose Project
- Ethiopia, Gilgel Gibe II Hydroelectric Plant
- Iceland, Karahnjukar Hydroelectric Project
- Italy, New Salerno-Reggio Calabria Motorway, Lot V
- Italy, Palazzo Lombardia
- Italy, Turin-Milan High Speed/Capacity Railway Line
- Lesotho, Katse Dam
- Saudi Arabia, Kingdom Centre, Riyadh
- Uganda, Bujagali Hydroelectric Plant
- United Arab Emirates, Dubai Ras al Khor Crossing

New contracts

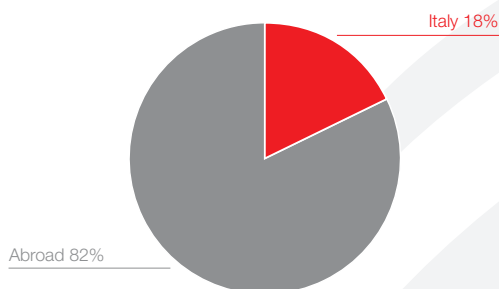
- Austria, Section Tulfes-Pfons of the Brenner Base Tunnel
- Italy, Section Isarco River Underpass of the Brenner Base Tunnel
- Nigeria, Dualisation of the carriageway of the Suleja Minna road (Phase II)
- Peru, Concession contract of Line 2 and Ramal Av. Faucett-Gambetta of Lima's Metro Network
- Poland, Construction of the S7 Chęciny-Jędrzejów
- Poland, Design and realization of the S8 Expressway section from the "Marki" junction to the "Kobylka" junction
- Poland, Design and build S3 Expressway, Breslavia
- Slovakia, Section "Lietavská Lúčka-Višňové-Dubná Skala" of D1 Motorway
- Turkey, Cetin hydroelectric project
- Usa, Dugway Storage Tunnel

Financial
details

Revenue by geographic region

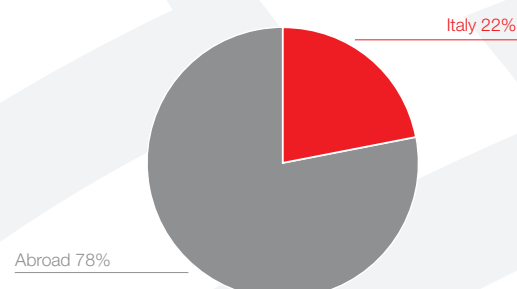
FY 2014

(tot. Italy euro 735.7 mil. –
tot. abroad euro 3,458.4 mil.)



FY 2013

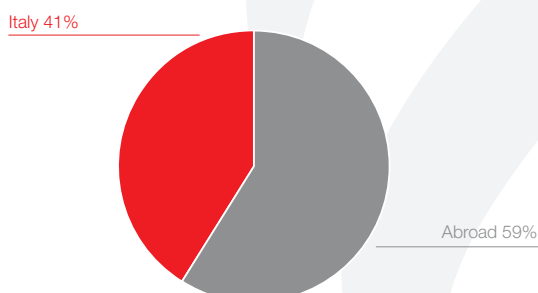
(tot. Italy euro 731.2 mil. –
tot. abroad euro 2,531.2 mil.)



Order backlog by geographic region

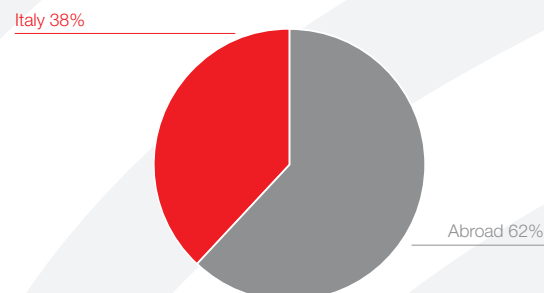
December 2014

(total euro 32,374 mil.)



December 2013

(total euro 28,831 mil.)



Industrial
plan

Salini Impregilo's market potential (roads & highways, railways & metro, dams, hydroelectric plants and water works) is worth more than € 1 trillion, according to an estimate leading to 2017, represented by the global demand for infrastructures which is expected to grow over the next years in Latin America, Africa, Middle East, USA, Europe, central Asia and Australia.

The objectives of the Business Plan presented by Salini Impregilo on March 20, 2014 are:

- for 2014: 10% growth in revenue, 90% covered by the current portfolio;
- for 2017: (Plan term) € 7 billion in revenue, 60% covered by the current portfolio.

Governance

The Group's governance system is **based on international best practice standards**.

Board
of Directors

Name	Position
Alberto Giovannini*	Chairman
Pietro Salini*	Chief Executive Officer
Marco Bolgiani**/****	Independent Director
Marina Brogi**/****	Independent Director
Giuseppina Capaldo**/****	Independent Director
Mario Giuseppe Cattaneo**	Independent Director
Roberto Cera	Director
Laura Cioli	Independent Director
Nicola Greco*/**	Independent Director
Pietro Guindani**	Independent Director
Geert Linnebank***/****	Independent Director
Giacomo Marazzi*	Independent Director
Franco Passacantando**	Independent Director
Laudomia Pucci***	Independent Director

Notes:

* Executive Committee

** Control and Risks Committee

*** Remuneration and Appointments Committee

**** Related Party Transactions Committee

Top
management

Pietro Salini	Chief Executive Officer
Massimo Ferrari	General Manager Finance & Corporate Group CFO
Claudio Lautizi	General Manager International Operations
Michele Longo	General Manager Domestic Operations